



## Procurement Agents – their effective role in Project implementation



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**Procurement  
Agent - more  
than a name**

- A transitory function
- An administrative function
- A policeman
- The authorised agent
- A default position



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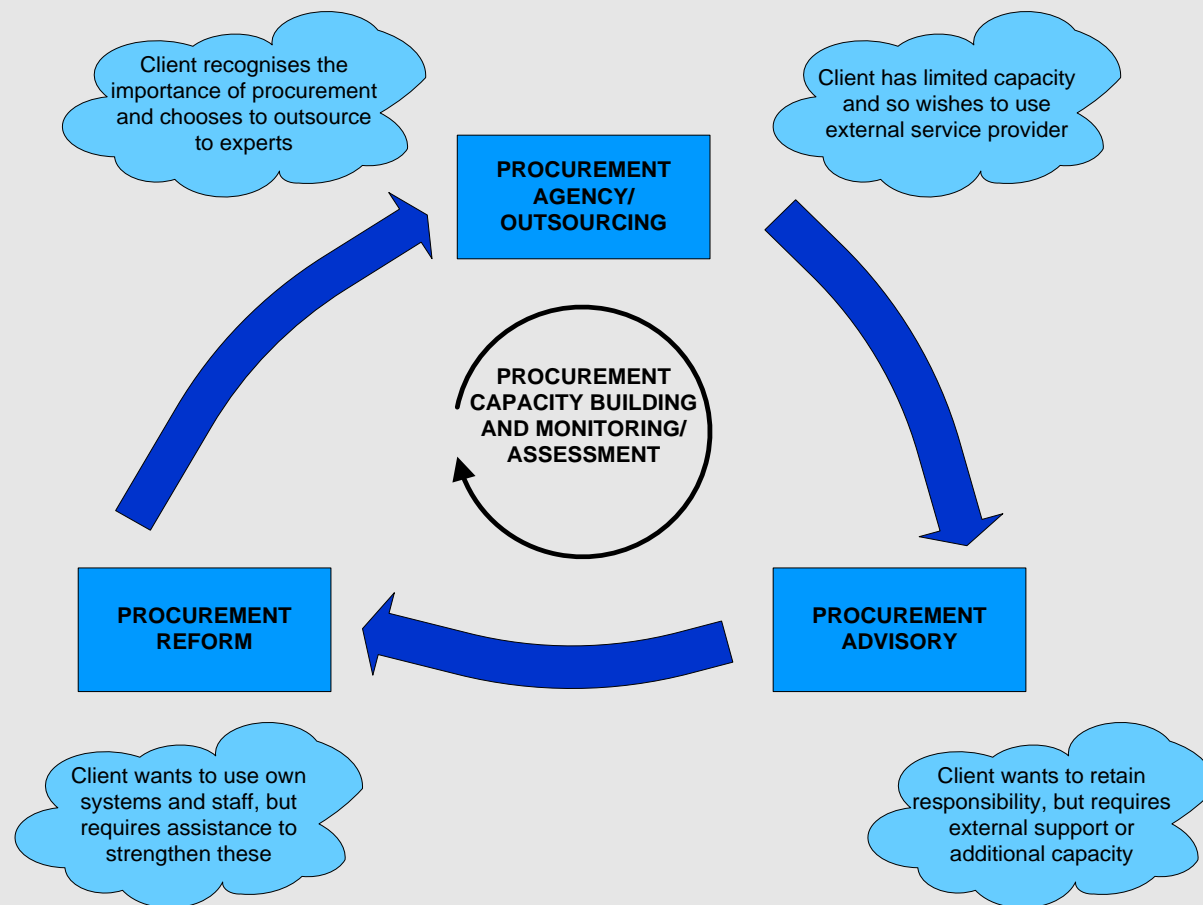
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**Where do you  
want to be ?**

What is your Exit Strategy ?

Procurement Agent as a Partner ?

## PROCUREMENT NEEDS CYCLE



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Opening up  
international  
use of  
Procurement  
Agents



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**How to extract the  
benefits**

- More effective use of your Procurement Agent
- More efficient use of your Procurement Agent
- More sustainable use of you Procurement Agent



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## Reflecting the project outcomes

