

BUSINESS OPPORTUNITIES FAIR



ADB Headquarters, Manila, Philippines

BOF 2016 PARTICIPANT PROFILE

Country	Count	
1 Australia	45	8%
2 Austria	12	2%
3 Bangladesh	9	2%
4 Belgium	5	1%
5 Cambodia	2	0%
6 Canada	28	5%
7 China, People's Rep. of	2	0%
8 Denmark	6	1%
9 Finland	1	0%
10 France	19	3%
11 Germany	6	1%
12 Hong Kong, China	2	0%
13 India	11	2%
14 Indonesia	12	2%
15 Ireland	1	0%
16 Italy	6	1%
17 Japan	35	6%
18 Kazakhstan	3	1%
19 Korea, Rep. of	12	2%
20 Malaysia	5	1%
21 Marshall Islands	1	0%
22 Micronesia, Federated States	1	0%
23 Mongolia	2	0%
24 Nepal	1	0%
25 New Zealand	4	1%
26 Norway	1	0%
27 Pakistan	2	0%
28 Papua New Guinea	2	0%
29 Philippines	160	28%
30 Portugal	3	1%
31 Singapore	18	3%
32 Spain	27	5%
33 Sri Lanka	2	0%
34 Sweden	2	0%
35 Switzerland	1	0%
36 Taipei,China	23	4%
37 Thailand	5	1%
38 The Netherlands	11	2%
39 Turkey	2	0%
40 United Kingdom	13	2%
41 United States	66	11%
42 Viet Nam	3	1%
uncategorized	3	1%
TOTAL	575	100%

By Main Sector of Interest	Count	
Agriculture and Natural Resources	36	6%
Energy	101	18%
Health & Education	69	12%
Public Management & Finance	40	7%
Transport & Communications	88	15%
Water & Municipal Infrastructure	98	17%
Multisector-Others	143	25%
TOTAL	575	100%

By Type of Organization	Count	
Consulting Services - FIRM	276	48%
Consulting Services - Individual	22	4%
Public Works Contractor	57	10%
Embassy/Trade Commission	39	7%
Government	31	5%
Manufacturer	39	7%
MDB/Donor Organization	0	0%
Supplier/Trader	32	6%
CSO/NGO	38	7%
Think-Tanks, Academia, etc.	35	6%
Others	6	1%
TOTAL	575	100%

Top 10 Country Representation	Count	
Philippines	160	28%
United States	66	11%
Australia	45	8%
Japan	35	6%
Canada	28	5%
Spain	27	5%
Taipei,China	23	4%
France	19	3%
Singapore	18	3%
United Kingdom	13	2%
Sub-total Top 10	434	75%

485 BOF 2015
19% INCREASE