



Asian Development Bank
BUSINESS OPPORTUNITIES
F A I R



ADB Headquarters, Manila, Philippines | 12-13 March 2014

BOF 2014 PARTICIPANT PROFILE

Country	Count	By Main Sector of Interest	Count
1 Australia	38 10%	Agriculture and Natural Resources	23 6%
2 Austria	4 1%	Energy	56 15%
3 Bangladesh	4 1%	Health & Education	31 8%
4 Belgium	2 1%	Public Management & Finance	36 10%
5 Canada	35 9%	Transport & Communications	51 14%
6 China, People's Rep. of	4 1%	Water & Municipal Infrastructure	61 16%
7 France	3 1%	Multisector-Others	115 31%
8 Germany	3 1%		
9 Hong Kong, China	3 1%	TOTAL	373 100%
10 India	11 3%		
11 Indonesia	2 1%	By Type of Organization	Count
12 Ireland	3 1%	Consultancy Services - FIRM	220 59%
13 Italy	1 0%	Consultancy Services - Individual	25 7%
14 Japan	8 2%	Contractor	32 9%
15 Korea, Rep. of	31 8%	Embassy/Trade Commission	33 9%
16 Malaysia	5 1%	Government	16 4%
17 Nepal	1 0%	Manufacturer	27 7%
18 New Zealand	5 1%	MDB/Donor Organization	2 1%
19 Norway	1 0%	Trader/Supplier	18 5%
20 Pakistan	2 1%		
21 Philippines	88 24%	TOTAL	373 100%
22 Portugal	2 1%		
23 Singapore	16 4%	Top 10 Country Registrations	Count
24 Spain	5 1%	Philippines	88 24%
25 Sweden	3 1%	United States	19 5%
26 Switzerland	2 1%	Taipei,China	25 7%
27 Taipei,China	25 7%	The Netherlands	19 5%
28 Thailand	4 1%	Singapore	16 4%
29 The Netherlands	19 5%	Canada	35 9%
30 Turkey	2 1%	Australia	38 10%
31 United Kingdom	21 6%	India	11 3%
32 United States	19 5%	United Kingdom	21 6%
33 Viet Nam	1 0%	Korea, Rep. of	31 8%
		Sub-total Top 10	303 81%
TOTAL	373 100%		